

ADDENDUM TO FSC-68-A		4/11/97		PARTIAL DISTRIBUTION							
SUBJECT: Eclipse New Product/Price Reduction Delay											
DISTRIBUTION:				11	21	x	51	62			
X	AVP	X	KAM	DM	12	x	22	x	54	63	
X	RSM	X	AM	RM	13		23	x	56	66	
X	RBM	X	AE	Sales Rep	16		26		58	x	67
X	ROM			Retail Rep	17	x	29			69	x
					18	x					

Due to unforeseen manufacturing issues we will not begin shipping the new/improved Eclipse product, or lower the price, per the schedule outlined in FSC-68-A, 4/3/97. You should not present any of these programs until further notice. In the event that you have already presented these programs to accounts, it will be necessary to advise them of this delay and that current Eclipse product, pricing and availability are